

**2020/2021 GRANTS-IN-AID
STANDARD & EXCEPTIONAL GRANT APPLICATION**



ECHO GRANTS-IN-AID STANDARD & EXCEPTIONAL GRANT APPLICATION

GRANT APPLICATION FORM

1. Applicant (Legal name of organization): Volusia Flagler Young Men's Christian Association, Inc.

2. Address (mailing): 761 E. International Speedway Blvd.

City: DeLand State: Florida Zip Code: 32724

3. Federal ID #: 593284968

Florida Not-for-Profit Corporation Charter # (if applicable): 1345

Florida Dept. of Agriculture & Consumer Services Registration # (if applicable): CH18219

4. Resident County Council District of Project: 4

5. Contact Person:

Name: Chris Seilkop Title: CEO

Telephone #: 386-738-9622 E-Mail: cseilkop@vfymca.org

6. Project Title: Ormond Beach YMCA Aquatic and Park Project Playground and Pool Shade Structure

Project Location Address: 500 Sterthaus Dr.

City: Ormond Beach State: Florida Zip Code: 32174

7. Type of Project:

☐ Renovation ☐ Restoration ☒ New Construction ☐ Acquisition

8. ECHO Category (Check all that apply – see ECHO guidebook):

☐ Environmental ☐ Cultural ☐ Historical ☒ Outdoor Recreation

9. The Project Site of Facility is (check one):

☒ Owned by Applicant ☐ Leased by the Applicant (length of lease): _____

☐ Applicant has Land/Project Management Agreement (length of agreement): _____

Note: Leases/Agreements must be binding and non-cancelable



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10. Is the Project Site/Facility mortgaged or will it be? ☐ Yes ☒ No

Current Mortgage: \$ _____ Mortgage at Closing: \$ _____

Mortgage Length: _____ years Term ending date: _____

Name and Address of Lien Holder: _____

Is the facility in a Community Redevelopment District (CRA)? ☐ Yes ☒ No

11. Type of Organization:

☐ Municipal government or a budgeted organization of Volusia County government

☒ Not-for-Profit Corporation classified as a 501(c) (3)

12. Project Funding (Grant Amount Request and Match):

a. Standard Grant Request (up to \$600,000.00): \$ 112,500

b. Exceptional Grant Request (up to \$2,500,000.00): \$ _____

c. Confirmed Match Funds \$ 112,500

d. Total Project Cost \$ 225,000

13. Mandatory Workshop was attended by: Chris Seilkop Date: 8/31/21

14. List any prior year grants received from ECHO (include year, project name and amount): _____

2008 DeLand Splash Park - \$71,000

2008 Deltona Splash Park - \$57,000

2013-14 Ormond Beach Community Aquatic Project - \$382,100

2015-2016 Ormond Beach YMCA Community Aquatic and Park Project - \$400,000

2017-18 DeLand YMCA Playground Project - \$77,750

2017-18 Ormond Beach Aquatic and Park Project - \$237,900

2018-19 Ormond Beach Community Aquatic and Park Project - \$400,000



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MISSION

1. Provide the Mission Statement for your organization:

The Mission Statement for the Volusia Flagler YMCA is:

To put Christian principles into practice through programs that build healthy spirit, mind and
body for all.

PROJECT TEAM

1. List the name and address of the architect, engineer, design consultants and/or general contractor selected. Include the information for the persons signing the Certification of Information and Compliance Form.

Chris Seilkop, Volusia Flagler YMCA, 761 E. International Speedway Blvd. DeLand, FL 32724

LaToya Figueroa, Volusia Flagler YMCA, 761 E. International Speedway Blvd. DeLand, FL 32724

Charles Lydecker, Board Chair, 607 N. Beach Street, Ormond Beach, FL 32174

Paul Pomfret, Volusia Flagler YMCA, 761 E. International Speedway Blvd. DeLand, FL 32724

Ryan Radesi, BPF Design Incorporated, 207 Fairview Ave., Daytona Beach, FL 32114

2. List the person/persons who created the budget and describe their experience with this type of project.

Chris Seilkop, Volusia Flagler YMCA, 761 E. International Speedway Blvd. DeLand, FL 32724

Chris has 26 years of experience with YMCA, the last 10 as CEO. He spent 19 years with the Volusia Flagler YMCA and then 7 years at the YMCA in Victoria, Texas before returning to Volusia County. He has renovated/built 4 YMCAs with a construction value of over \$16M. Chris has a degree in Political Science from the University of Central Florida.

LaToya Figueroa, Volusia Flagler YMCA, 761 E. International Speedway Blvd. DeLand, FL 32724

LaToya has a Bachelor in Accounting and a Masters degree in Accounting with a concentration on CPA. She has over 25 years of experience working in the Accounting, Finance and HR sector. She spent 4 years at Bethune-Cookman University, first as the Director of Budgeting and then as the director for Accounting and Budgeting for Athletics. LaToya has worked for the Volusia Flagler YMCA as the CFO since 2017.

3. If a complete list is not available, explain why (include when the project team will be selected).

When final vendor is chosen, we will update the project team lists.



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PROJECT MANAGEMENT TEAM

4. List the names of staff dedicated to this project (include their responsibilities and the amount of time each will be spending on the project per week).

Chris Seilkop – managing the project, 5 hours per week, perhaps more during construction phase

Paul Pomfret, installation and maintenance, 10 -20 hours per week during demolition and
installation of equipment.

RESTRICTIVE COVENANTS

1. Do you agree to comply with the requirement to file a 20-year Restrictive Covenant with the Volusia County Clerk of Court if ECHO Grant is awarded?

☐ Yes

☐ No

△ If the project of the application is mortgaged or leased property, other than those applying for trails in the County Master Plan or projects on land not owned by the applicant, a letter from the Mortgagee or Lessor, stating that they agree to sign the Restrictive Covenants must be provided with the application.

△ Applicants with projects on State or Federal owned lands are automatically exempt from this requirement but are held to the same liquidated damages cited within the Restrictive Covenants through language found in the final ECHO agreement for which the grantee is held responsible.



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CERTIFICATION OF INFORMATION AND COMPLIANCE FORM

I/We certify that all of the information contained within this application and subsequent attachments is true and correct to the best of my/our knowledge, and that the project for which the application is made shall be in compliance with the Americans with Disabilities Act of 1990, and that should a grant be awarded, the organization agrees to comply with the conditions of the grant award agreement including the Restrictive Covenants.

1. OFFICIAL WITH AUTHORITY TO CONTRACT FOR THE OWNER OF THE PROPERTY	
Signature:	<i>Ch Seilkop</i> 9/13/21
Printed Name and Date: Chris Seilkop	
Phone #: 386-738-9622	
2. OFFICIAL WITH AUTHORITY TO CONTRACT FOR THE APPLICANT	
Signature:	<i>Ch Seilkop</i>
Printed Name: Chris Seilkop	
Phone #: 386-738-9622	Date: 9/13/21
3. CHIEF FINANCIAL OFFICER FOR THE APPLICANT	
Signature:	<i>LaToya Figueroa</i>
Printed Name and Date: LaToya Figueroa	
Phone #: 386-738-9622	
4. NOT FOR PROFITS ONLY – PRESIDENT, BOARD OF DIRECTORS	
Signature:	<i>Charles H. Lydecker</i>
Printed Name and Date: Charles Lydecker	
Phone #: 386-383-4040	
Executive Board or Board of Directors reviewed and approved this application on (date): 9/27/21	



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PROJECT DESCRIPTION

1. Describe the project and explain how it will achieve the goals of Resolution 2000-156 and 2020-79 to plan for the future growth of Volusia County and enhance the quality of life for its residents (use factual information/documentation to show how project will accomplish these goals).

The Ormond Beach YMCA Aquatic and Park Project is a multi-phase project that directly aligns with Volusia ECHO and the endeavor to bring outdoor recreational opportunities to the residents of Volusia County. The project is creating unique recreational opportunities which are open to the public. The project began in 2014 with the expansion of the outdoor pool and the surrounding pool deck. We have completed construction on the expanded parking areas, the dog park, splash pad and playground, which is now all open to the public.

All features added over the length of this project are designed to enhance the experience for our users and expand the group of people we serve.

With a change of leadership and the impact of the Covid 19 pandemic, some of the portions of the Ormond Beach project, both within and outside of the scope of ECHO projects, have changed. The fitness trail which ECHO agreed to fund in 2019 was not completed in the required timeframe and those funds have been relinquished.

All additions and renovations from every phase of the Ormond Beach YMCA Aquatic and Park Project are designed to offer programs and services that build a healthy spirit, mind, and body for all residents of Volusia County. Each improvement and addition to our programs and facilities has been specifically designed to meet critical needs in the community by connecting families, improving health, and impacting youth. The Y is dedicated to promoting character development values of caring, honesty, respect, and responsibility while we serve the residents of Volusia County.

All services of the Volusia Flagler Family YMCA Association are available to the public. Anyone can enjoy the YMCA whether it be through membership, by using a daily pass, or by enrolling in specific programs and activities.

The Shade structures at the playground and pool areas, will provide and enhance outdoor recreational opportunities for public use.

We are requesting ECHO funding to upgrade the playground and pool at the Ormond Beach YMCA with shade structures. Adding shade structures over the ECHO funded playground and pool are a perfect match for ECHO funding and will attract more people and enhance the experience of those who use the amenities. These amenities are further the goals of Resolution 2000-156 "to enhance the quality of life for its residents by providing environmental, cultural, historical and outdoor recreational opportunities."



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We will upgrade our playground and pool to include a shade structure to provide protection from the sun and increase the time children and families can spend time on outdoor physical activity. These features are designed to enrich the opportunities for children and families to bond, learn and grow through play.

By adding the shade structures, we can expand the user group by attracting children and parents who may be more sensitive to the sun and heat. Past experience at other YMCAs has shown that by providing shade, usage and duration of usage at the pool have gone up in family use. We have seen increased use of splash pads as well when shade is provided.

The pool and the playground, like all services of the Volusia Flagler Family YMCA Association are available to the public during operating hours.

The Ormond Beach YMCA is open the following hours:

Mon – Thu: 5:00am – 8:00pm

Fri: 5:00am – 7:00pm

Sat: 7:00am – 3:00pm

Sun: 12:00pm – 4:00pm

The public can enjoy the playground and pool in several ways.

1. Be a part of our programs like Afterschool and Youth Sports
2. Siblings, relative and friends who come with the youth sport participant can use the playground.
3. Become a member of the Y.
4. Use the playground and pool for the day with the purchase of a day pass.

The YMCA does not turn anyone away for inability to pay. Each branch of the Volusia Flagler YMCA gives thousands of dollars each year in financial assistance to help those who cannot afford to pay attend programs and for memberships.

The Ormond Beach YMCA Aquatic and Park Project is a multi-phase project with construction beginning in 2014 and continuing until all additional funds are raised and all outdoor and indoor renovation and construction is completed.

With the help of an ECHO grant, the project was launched as we enlarged the pool and the surrounding pool deck providing for easier public access. With the help of loyal and generous donors, we were able to simultaneously complete additional portions of our project to include the fence, lights, and public entrance around the pool.

The pool was reopened in August of 2015 and immediately provided a new user experience to an expanded group of users. The last Sunday of every month, the pool is open to the public for open swimming with no fee. The Ormond Beach Y is also offering free water safety lessons to the public at least once per year and with the expanded pool we are able to accommodate a larger group of participants. We have also offered a free week of swim safety for community children and their parents, but this program has been temporarily suspended due to the pandemic and its impact on staffing.



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Another unique component of the Ormond Beach Aquatic and Park Project, the Dog Park, located on the west side of the Ormond Beach YMCA property was completed in 2018 and opened to the public. It has attracted a whole new group of users as well as enhancing the experience for current Y users. We have hundreds of registered dog park users. There is no fee for normal use of the Dog Park but there is a small fee for a Y dog tag to identify which dogs have registered and show proof of shots.

In 2019, the Ormond Beach Y was awarded ECHO funds for the new splash pad and playground for the Ormond Beach Aquatic and Park Project. The splash pad was completed by the beginning of 2020 and the playground was completed earlier this year. The splash pad provides another water experience for young and old as well as for people of all abilities. It has enhanced the experience for families and young pool users. The playground was reconstructed with new, modern and sustainable play equipment where children of all ages can learn and play together. This grant application requests funding to attract even more users to both the playground and pool.

The playground shade structure will be 30 feet by 50 feet and cover two thirds of the playground area, including the monkey bars and climbing area. The slide structure has its own built in cover. The artificial turf and open play area is mostly shaded by a large oak tree. The pool shade structure will consist of three 20 foot by 40 foot pieces to cover a total area of 20 foot by 120 foot.

Encouraging physical activity and laying the groundwork for a healthy lifestyle is important for our children now more than ever. The 2020 State of Obesity report from the Trust for America's Health sadly reports that for the first time, US adult obesity rate is over 40%. Rates of childhood obesity are increasing as well with 19.3% of young people ages 2 to 19 having obesity. Forty years ago, the rate for young people with obesity was at only 5.5%.

The Trust for America's Health reports that being overweight or having obesity as a young person puts them at higher risk for having obesity and its related health risks as an adult. They also report that children are having earlier onset of what used to be considered adult conditions like hypertension and high cholesterol.

One of the steps in combating obesity, according to this Trust for America's health study is to make physical activity and the built environment safer and more accessible for all by making community spaces more conducive and safer for physical activity and encouraging outdoor play. The shade structures will enhance the safety of these spaces for physical activity available to any resident of Volusia County.

While Florida, with an adult obesity rate of 27%, is doing relatively well in comparison to other states, the rate for obese children ages 10-17 in Florida is the eighth highest in the country with 17.8% having obesity. Only 22.6% of children aged 6-17 in Florida report participating in 60 minutes of physical activity every day.

According to the Florida State Health Assessment of 2017, youth who partake in physical activity



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have healthier hearts, stronger bones and muscles and a reduced risk of chronic diseases. The report also states that physical activity can reduce symptoms of anxiety and depression.

In an article by American Psychological Association titled How and Why to Get Children Moving Now, Melissa Santos, PHD, a pediatric psychologist at the University of Connecticut School of medicine and clinical director for the obesity clinic at Connecticut Children's Hospital says that encouraging children to move their bodies is important not only for physical health but for mental health and cognitive development. She says "There are so many benefits to exercise, and we keep discovering more. There's no part of a body that doesn't benefit from physical activity." The article also says that young people who exercise more have lower levels of depression, stress and psychological distress and higher levels of positive self-image, life satisfaction and psychological well-being. Additionally, regular exercise can improve behavior and help children pay attention more and have better long term academic performance. Children who are healthy and physically fit are more likely to graduate high school and go on to post high school education. They are more likely to continue their active health lifestyle into adulthood and be productive contributing members of our community.

These are some of the reasons that the YMCA has partnered with ECHO to bring quality outdoor recreation opportunities to the residents of Volusia County. Encouraging healthy living is one of the overarching goals of the YMCA. The new shade structures at Ormond Beach YMCA will provide safe and fun outdoor recreation for the children in Volusia County and will also encourage an active healthy lifestyle for children and families. It will be available to the public during YMCA operating hours.

When children and their supervisors are exposed to the sun for too long, they all feel the effects of being in the heat for extended periods of time. The shade structures will protect children from the sun and weather as well as help to lower the temperature of the playground and pool and improve the play experience for all who use it. The shade structures will be instrumental in helping our kids and their families enjoy their time outside and learn that play and physical activity can be fun. Our goal is to make physical activity and a healthy lifestyle a fun part of their life as they grow into adulthood.

A shade structure provides a permanent cooler and shaded area outside. It will encourage the program leaders to use the outdoor area more throughout their curriculum. The shade can also entice local families to use the playground and the pool and be more active with their families.

Most importantly, a shade structure provides protection from skin cancer for both the children and the adults supervising their play. Lucile Packard Children's Hospital at Stanford lists exposure to sunlight as the main factor for skin cancer. The Children's Hospital of Philadelphia also advises limiting exposure to the sun saying that the amount of time spent unprotected in the sun directly affects a child's risk of skin cancer. They report that the incidence of melanoma, the deadliest of skin cancers, is increasing by 2 percent in children each year. They also note that exposure to sunlight is the major contributing factor to developing skin cancer not only in children, but later in their life, reporting that blistering sunburns in childhood and adolescence significantly increase the risk of developing malignant melanoma later in life. The majority of skin cancers are basal cell carcinoma and occurs mainly on areas exposed to the sun such as the head,



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neck, arms, hands, and face. Limiting exposure to sunlight in children and teens may pay large dividends in preventing skin cancers now and later in life.

A shade structure over the playground and pool at the Ormond Beach YMCA protects our Volusia County children, families and our staff while promoting an active and healthy lifestyle.

The Shade Structures at the Ormond Beach YMCA pool and playground will provide high quality, user oriented outdoor recreational opportunities.

The Volusia Flagler Family YMCA will have been serving the community for over 100 years! The Ormond Beach YMCA opened in 1989. We are a part of a highly respected national organization which has been meeting the needs of communities around the world for more than 160 years. Locally, the Y is held in high regard by local governments, businesses, service organizations and the public. We are experts in providing fitness and recreational opportunities to our communities. The Ormond Beach Community Aquatic and Park Project is providing additional amenities to the community which will be offered, maintained, and sustained with the same professional and fiscally responsible practices as with all of our programs in the past.

The Y is unique in our focus on the family and our commitment to promoting youth development, healthy living, and social responsibility in everything we do. The project at the Ormond Beach Y is distinctive in that it offers an extensive array of recreational, exercise, education, and community activities all in one location. Programs and oversight are provided by trained professionals at all times. YMCA programs have always provided specific opportunities for people with different levels of physical abilities, including the stroke rehabilitation provided in partnership with Halifax Rehabilitation. While the Ormond Beach Community Aquatic and Park Project provides the most benefit to residents of Ormond Beach, all Volusia County residents are eligible to take advantage of all the new and exciting features we have added.

2. Describe the project and construction timeline.

Upon approval and release of funds, we will order the shade structures. We expect delivery time to be 2-3 months. The shade structure project should be totally completed in plenty of time to protect our children, families, and staff from the hot summer sun. Providing there are no delays in the manufacturer's supply chain, we expect to complete the project and have it open to the public by June 1, 2022.

3. Describe how the green and sustainability standards will be used in the project (information can be found at <https://www.volusia.org/services/growth-and-resource-management/environmental-management/green-volusia/green-buildings.shtml>).

Installing shade structures at the pool and playground at the Ormond Beach YMCA is an outdoor project and naturally incorporates green and sustainable standards. There will be insignificant impact on the natural resources and the construction will not require removing



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any trees or plants. The shade structures meet all safety standards but are not constructed with recyclable materials.

4. Describe how the project will comply with the ADA accessibility requirements.

The pool and playground at the Ormond Beach YMCA meet all ADA requirements and adding shade structures will not alter that compliance. This project, though, will allow for longer and safer play times for all users.

5. If applicable, describe any additional phases.

No other phases are planned for this project.

PERFORMANCE MEASURES

1. Explain the project's goals and objectives.

The goals and objectives of the Ormond Beach YMCA Aquatic and Park Project and shade structures are as follows:

- Goal 1 - Attract more children and families in the Ormond Beach community to active outdoor recreation and play.
 - Objective 1A – Provide a safe environment for children to swim and play.
 - Objective 1B - Advertise to the community
 - Objective 1C – install sunshade over the pool and playground areas for a safe and cooler outdoor experience.
- Goal 2 - Increase the hours of outdoor play for the children who participate in programs at the Ormond Beach YMCA
 - Objective 2A – install modern safe play equipment
 - Objective 2B – with the availability of a new playground, add more outdoor playtime into our program curriculums.
 - Objective 2C – install sunshade over the new pool and playground areas.
- Goal 3 - Lower the number of children with obesity in Volusia County
 - Objective 3A – Provide a safe environment for children to swim and play
 - Objective 3B – incorporate more play into the children's programs at the Ormond Beach YMCA
 - Objective 3C – Advertise to the community that a new and modern playground and pool with shade structures are available to children and families in the community
- Goal 4 - Improve the mental and physical health of children in Volusia County through free play
 - Objective 4A – Provide a safe environment for children to swim and play
 - Objective 4B – incorporate more play into the children's programs at the Ormond Beach YMCA
 - Objective 4C – Advertise to the community that a new and modern pool and playground with shade structures are available to children and families in the community
- Goal 5 - Make physical activity and a healthy lifestyle a part of their life as they grow



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into adulthood.

- Objective 5A – Provide a safe environment for children to swim and play
- Objective 5B – incorporate more play into the children's programs at the Ormond Beach YMCA
- Objective 5C – Advertise to the community that a new and modern pool and playground with shade structures are available to children and families in the community

2. Elaborate on how these goals and objectives will be measured for the length of the restrictive covenants.

The YMCA tracks the number of children who attend the programs of the YMCA and use daily passes to access all of the amenities we offer, including the pool and playground. We also track the number of hours of physical activity that children and all of our members participate in.

The larger goals of lowering obesity and improving health are harder to measure. The YMCA acts as one member of the community of service providers whose goals are to improve the health and well-being of the residents of Volusia County. We study the outcomes posted by the United Way and other county and state agencies who focus on the health and well-being of our community, and we are striving, along with the other providers, to improve the statistics for our residents.

DRAWINGS

1. Drawings are required from all applicants (documents must be legible and to scale with legends):
 - a. Current drawings and/or excavation plans for the facility.
 - b. Site survey with existing structures and site plans with structures.

The Site Survey, indicating the proposed location of the ECHO sign is included for your review. Other drawings requested here are not applicable to our playground project as there are no excavation or building plans for this project.

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2. Vacant land acquisition projects shall include:

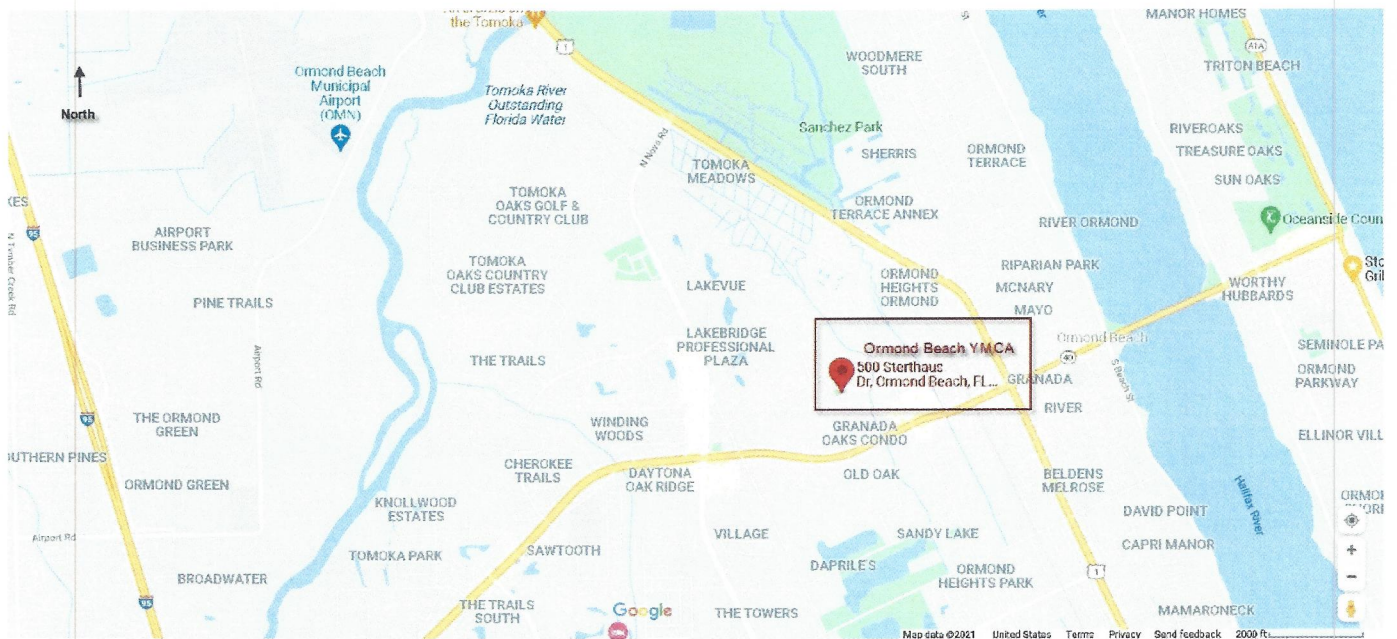
- a. Conceptual drawings of improvements to the property, which are to be completed within two years of acquisition.

Not applicable to our application

- b. Proposed structures must include elevations, floor plans and design elements such as landscaping.

Not applicable to our application

3. Street Locator Map (indicate the physical location of the project within the local areas; include road names and "North" for directional reference).



4. Site Plan should show the building footprint, travel ways, parking, landscaping, etc. (plans should be to scale). This section should include:

- a. Site survey
- b. Trees and topography
- c. Civil drawing
- d. Water retention drainage and circulation

This project will simply add shade structures over the existing ECHO funded pool and playground at the Ormond Beach YMCA. The project does not require a civil drawing or drawings for trees and topography or water retention. We have provided our site survey on the following page.



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5. Preliminary and Schematic Drawings. Drawings should show:
- a. A general model of floor/site plans, showing location of project elements.
 - b. Florida-friendly landscape plan (The Florida Friendly Landscaping guide can be found at https://ffl.ifas.ufl.edu/pdf/FYN_Plant_Selection_Guide_2015.pdf)

This project does not require floor plans as the project does not include any alteration to building or present equipment and amenities. We have provided drawings of the current Ormond Beach YMCA playground drawings of the type of shade structures that we will use in the playground and pool areas.

We have not included a landscape plan as there are no plans to change any of the landscaping around the pool or playground as we install the shade structures.



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6. Design and Development Documents. Documents should show more detail including:
 - a. Selection of materials and engineering systems involved
 - b. Detailed cost estimate
 - c. Environmentally sustainable materials.

See the following documents applicable to our project. The shade structures are not constructed of recycled materials but this project will not have any negative impact on the surrounding environment.



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7. Construction Documents should include written and graphic instructions. These documents should be focused on specifications for the project (building systems, floor plans, elevations, etc.) and should include site utilities and ADA information.
 - a. Outdoor, trails, parks, sports facilities and playgrounds require a bid set of plans, which are ready to be used for the procurement process.
 - b. New construction, facility remodel and historic projects require a set of A&E plans, which are ready to be used for the procurement process.
 - c. Historic projects need to demonstrate research and compliance with the Historic Preservation Standards and Guidelines.

The Ormond Beach YMCA shade structure project will install additional equipment in the same area where the current ECHO funded playground and pool exist. Therefore, this project does not require a bid set of plans or a set of A&E plans.

We have provided on the following pages information regarding the size and installation of the shade structures.



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8. Permanent ECHO Sign documents should include sign design, materials and site placement.

See the following documents.

The site plan seen in the previous pages of this application indicates the placement of the ECHO sign near the outside entrance to the pool.



County of Volusia and Volusia Flagler YMCA

Working together to improve Environmental, Cultural, Historic and Outdoor Recreation opportunities for our residents and visitors. This project is funded in part by the voter-approved Volusia ECHO grant program.

Volusia Flagler YMCA proposed temporary ECHO sign at the site of the Ormond Beach YMCA playground and pool shade structure project. With input from the ECHO staff, we will place the sign in a prominent position that is best seen from both the playground and the pool. Sign will be 8 by 4 and made of wood.



Volusia Flagler YMCA proposed permanent ECHO sign at the site of the Ormond Beach YMCA shade structure project . We will place the sign at outside entrance to the pool. The sign will be the same as the picture shown above which is located at the Ormond Beach playground. Receipt with specs is attached.



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PROJECT BUDGET

1. A complete project budget must be submitted in the format provided by the county (see below). Budget must be accurate and realistic (projects will be implemented within the budget set at the time of application).
2. The budget should be presented by each type of funding:
 - a. UC – Unencumbered Cash
 - b. LM – Land Match
 - c. IK – In-kind Services/Donations
 - d. PSC – Previously Spent Cash
3. The budget must include temporary and permanent ECHO signage (Signs may not be funded with the ECHO portion of the budget).

See the following page.

BUDGET DETAIL/MATCHING FUNDS

PROJECT BUDGET DETAIL CHART: Fill out budget chart provided, adding rows as needed. Place match monies in column corresponding to appropriate "Match Code": Explanations of match codes can be found in the ECHO Guidebook.

CHART 3.1: CONSTRUCTION PHASE EXPENDITURES ADD ROWS AS NEEDED	UC +	LM +	In-Kind	PSC	= Match	ECHO	Total
Land Match		\$ 25,000.00			\$ 25,000.00		\$ 25,000.00
Subtotal		\$ 25,000.00			\$ 25,000.00		\$ 25,000.00
General Requirements:							
Contractor Fees - Installation	\$ 30,000.00				\$ 30,000.00	\$ 25,000.00	\$ 55,000.00
Subtotal	\$ 30,000.00	\$ -	\$ -	\$ -	\$ 30,000.00	\$ 25,000.00	\$ 55,000.00
Architectural Services:							
Architectural Services	\$ 4,000.00				\$ 4,000.00		\$ 4,000.00
Permitting	\$ 2,500.00				\$ 2,500.00		\$ 2,500.00
Engineering plans	\$ 3,000.00				\$ 3,000.00		\$ 3,000.00
Subtotal	\$ 9,500.00	\$ -	\$ -	\$ -	\$ 9,500.00	\$ -	\$ 9,500.00
Equipment:							
Shade Structures	\$ 43,000.00				\$ 43,000.00	\$ 87,500.00	\$ 130,500.00
Subtotal	\$ 43,000.00	\$ -	\$ -	\$ -	\$ 43,000.00	\$ 87,500.00	\$ 130,500.00
ECHO Signage:							
Temporary	\$ 1,000.00				\$ 1,000.00		\$ 1,000.00
Permanent	\$ 4,000.00				\$ 4,000.00		\$ 4,000.00
Subtotal	\$ 5,000.00	\$ -	\$ -	\$ -	\$ 5,000.00	\$ -	\$ 5,000.00
					MATCH	ECHO	PROJECT
PROJECT TOTALS	\$ 87,500.00	\$ 25,000.00	\$ -	\$ -	\$ 112,500.00	\$ 112,500.00	\$ 225,000.00



ECHO GRANTS-IN-AID STANDARD & EXCEPTIONAL GRANT APPLICATION

MATCH DOCUMENTATION

1. All documentation for match must be included in the application as outlined in the ECHO Guidebook pages 9 - 12.

Please see the following page for our land match appraisal documentation. We have previously used \$250,000 for land match for an application in 2013 leaving us a value of \$425,000 available. We will be using \$25,000 in land match for this application.

SALE: 79-6804-1681 continued



Photo taken by Carl P. Velie, SRA on 10/4/2013



Scale 1" = 350 ft
Date Created:
04-Oct-13 09:23 AM

DISCLAIMER: This product is for informational purposes and may not have been prepared for, or be suitable for legal, engineering, or surveying purposes. Users of this information should review or consult the primary data and information sources to ascertain the usability of the information. Use at your own risk.
SOURCE: PARCEL DATA, VOLUSIA COUNTY PROPERTY APPRAISER

Prepared by and return to:
Jeffrey P. Brock
Attorney at Law
Smith, Hood, Loucks, Stout, Bigman & Brock, P.A.
444 Seabreeze Boulevard Suite 900
Daytona Beach, FL 32118
File Number: 81346.0019

[Space Above This Line For Recording Data]

Special Warranty Deed

This Special Warranty Deed made this 4th day of January, 2013 between Memorial Health Systems, Inc., a Florida not-for-profit corporation, f/k/a Ormond Beach Memorial Hospital, Inc., whose post office address is 301 Memorial Medical Parkway, Daytona Beach, FL 32117, grantor, and Ormond King Center, LLC, a Florida limited liability company whose post office address is 220 Charles Street, Port Orange, FL 32129, grantee:

(Whenever used herein the terms grantor and grantee include all the parties to this instrument and the heirs, legal representatives, and assigns of individuals, and the successors and assigns of corporations, trusts and trustees)

Witnesseth, that said grantor, for and in consideration of the sum TEN AND NO/100 DOLLARS (\$10.00) and other good and valuable considerations to said grantor in hand paid by said grantee, the receipt whereof is hereby acknowledged, has granted, bargained, and sold to the said grantee, and grantee's heirs and assigns forever, the following described land, situate, lying and being in Volusia County, Florida, to-wit:

See Attached Exhibit "A"

Parcel Identification Number: 4241-01-05-0070 and [REDACTED]

Together with all the tenements, hereditaments and appurtenances thereto belonging or in anywise appertaining.

To Have and to Hold, the same in fee simple forever.

And the grantor hereby covenants with said grantee that the grantor is lawfully seized of said land in fee simple; that the grantor has good right and lawful authority to sell and convey said land; that the grantor hereby fully warrants the title to said land and will defend the same against the lawful claims of all persons claiming by, through or under grantors.

In Witness Whereof, grantor has hereunto set grantor's hand and seal the day and year first above written.

Signed, sealed and delivered in our presence:

Kimberly Shiles
Witness Name: Kimberly Shiles

Jeffrey P. Brock
Witness Name: Jeffrey P. Brock

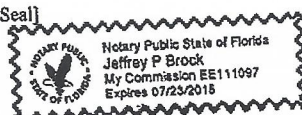
Memorial Health Systems, Inc.,
a Florida not for profit corporation
By: [Signature]
Daryl Tol, President

(Corporate Seal)

State of Florida
County of Volusia

The foregoing instrument was acknowledged before me this 4th day of January, 2013 by Daryl Tol, President of Memorial Health Systems, Inc., a Florida not for profit corporation, on behalf of the corporation. He ☒ is personally known to me or ☐ has produced a driver's license as identification.

[Notary Seal]



Notary Public

Printed Name: _____

My Commission Expires: _____

DoubleTimee

Exhibit A

Lot "D", of Grant Lot 10-1/2, except the Westerly 1267 feet thereof, Assessor's Subdivision of the Henry Young Grant, of record in Map Book 2, Page 118, Public Records of Volusia County, Florida; and

The Easterly 1242 feet of the Westerly 1267 feet the Northerly 223 feet of Lot "F", Grant Lot 10, and the Easterly 1242 feet of the Westerly 1267 feet of Lot "D", Grant Lot 10-1/2, Assessor's Subdivision of the Henry Yonge Grant, also known as the Henry Young Grant, as per map in Map Book 2, Page 118, Public Records of Volusia County, Florida; and

The Easterly 35 feet of the Westerly 1302 feet of Lot "F", Grant Lot 10, Assessor's Subdivision of the Henry Yonge Grant, recorded in Map Book 2, Page 118, of the Public Records of Volusia County, Florida, excepting therefrom, the Southerly 35 feet thereof in Sterthaus Avenue; and

Easterly 841.93 feet of the Westerly 2108.93 feet of Lot "D", Grant Lot 11, and the Westerly 841.93 feet of Lot "C", Grant Lot 10-1/2, Assessor's Map of the Henry Young Grant, according to a plat recorded in Map Book 2, Page 118 of the Public Records of Volusia County, Florida, LESS AND EXCEPT:

A portion of Lot "C", Grant Lot 10-1/2, Assessor's Subdivision the Henry Young Grant, recorded in Map Book 2, Page 118, of the Public Records of Volusia County, Florida, described as follows:

From the Southwest corner of Grant Lot 10, said Assessor's Subdivision of the Henry Young Grant, run North 65°12'03" East along the South line of said Grant Lot 10 a distance of 2178.96 feet; thence departing said line, run North 24°15'05" West a distance of 35.00 feet to the Northerly right-of-way line of Sterthaus Drive, a 50 foot right-of-way; thence South 65°12'03" West along said Northerly right-of-way line a distance of 101.50 feet; thence departing said right-of-way line, run North 24°47'57" West a distance of 5.96 feet to the P.C. of a curve, concave Southwest, having a radius of 372.90 feet and a central angle of 12°38'08"; thence run Northerly along the arc of said curve a distance of 82.24 feet; thence North 37°26'05" West a distance of 75.00 feet to the P.C. of a curve, concave Northeast, having a radius of 247.03 feet, a central angle of 14°44'44" and a chord bearing of North 30°03'43" West; thence run Northerly along the arc of said curve a distance of 63.58 feet to the Point of Beginning; thence continue Northerly along the arc of said curve, having a radius of 247.03 feet, a central angle of 16°13'06" and a chord bearing of North 14°34'48" West; thence run Northerly along the arc of said curve a distance of 69.93 feet; thence North 06°28'15" West a distance of 149.13 feet to the P.C. of a curve, concave Southwest, having a radius of 159.90 feet and a central angle of 17°46'50"; thence run Northerly along the arc of said curve a distance of 49.62 feet to the Westerly line of Center Street, a 70 foot right-of-way as described in Official Records Book 2402, Page 1046, of the Public Records of Volusia County, Florida; thence South 24°15'05" East along said Westerly line a distance of 258.89 feet; thence departing said line run South 65°10'36" West a distance of 64.89 feet to the Point of Beginning; and

That portion of Lot "F", Grant Lot 10, Assessor's Subdivision of the Henry Young Grant, as per map recorded in Map Book 2, Page 118, of the Public Records of Volusia County, Florida, lying Westerly of the Westerly right-of-way line of Center Street, a 70 feet right-of-way, as recorded in Official Records Book 2402, Page 1046, of the Public Records of Volusia County, Florida, and Northerly of Sterthaus Avenue, a 50 foot right-of-way, except the Westerly 1302 feet, and being more particularly described as follows:

Commence at the intersection of the Easterly right-of-way line of Old Kings Road, a 50 foot right-of-way, with the Northerly right-of-way line of said Sterthaus Avenue; thence North 65°12'03" East, along the Northerly right-of-way line of said Sterthaus Avenue, 1276.99 feet to the Point of Beginning; thence North 24°15'46" West, 223.56 feet; thence North 65°10'36" East, 742.13 feet to a point on a curve concave to the East, being the Westerly right-of-way line of said Center Street, said curve having a radius of 247.03 feet, a central angle of 14°44'44" and a Chord Bearing and distance of South 30°03'39" East 63.41 feet; thence Southerly along said curve 63.58 feet to a point of tangency; thence South 37°26'05" East 75.00 feet to a point of curvature of a curve to the right having a radius of 372.90 feet, and a central angle of 12°38'08"; thence Southerly along said curve 82.24 feet to a point of tangency; thence South 24°47'57" East 5.96 feet to the said Northerly right-of-way line of Sterthaus Avenue; thence South 65°12'03" West, along said Northerly right-of-way line 775.48 feet to the Point of Beginning.

LESS AND EXCEPT any portion of the above described property lying in road right of way.

SALE: 79-6540-3444
UNIMPROVED LAND COMPARABLE SALES ANALYSIS SHEET

GRANTOR: B.J. Blare, LLC
GRANTEE: Olive Grove Apartments Limited Partnership

DATE OF SALE: November 03, 2010
TYPE DEED: Warranty Deed
OR BOOK/PAGE: 6540/3444

SALE PRICE: \$1,800,000
UNIT PRICE: \$2.29/SF; \$99,834/AC \$239,362/AC Dev. (\$5.49/SF)
LAND AREA: 785,387 SF; 18.03 AC 7.52 AC Dev.

DIMENSIONS: See sketch; trapezoidal shape

LOCATION: 765 W. Granada Boulevard; NEC Old Kings Road and W. Granada Boulevard, Ormond Beach, Volusia County, FL

LEGAL DESCRIPTION: Portions of Lots D & E, Henry Yonge Grant, Public Records of Volusia County, Florida. See attached deed.

TAX PARCEL: 4241-01-08-0060

ZONING/FUTURE LAND USE: PBD, Planned Business Development, Ormond Beach; O/P is the Future Land Use designation

HIGHEST & BEST USE: As proposed with apartments and a bank

FINANCING: Third party mortgage in the principal amount of \$7,875,000

UTILITIES: Municipal water, sewer, electric and telephone are to the site

ENCUMBRANCES: Subject to Temporary Construction & Fill Easement Agreement at OR 6540-3447. Not thought to have an adverse affect on site.

VERIFIED WITH: Greg Antonich, selling broker
VERIFIED ON: February 10, 2011 **INSPECTED ON:** February 10, 2011
BY: Carl P. Velie, SRA

SALE: 79-6540-3444 (Continued)

SALE

CONDITIONS: Arm's length transaction

MOTIVATION: Disposition of an asset by Grantor

OTHER DATA: This was the sale of a vacant wooded parcel. The property is to be developed with 88 apartments. According to information on file with the City of Ormond Beach there is an existing encroachment from the property at 763 W. Granada Boulevard. The site plan proposes to leave the existing encroachment and provide a landscape buffer from the end of the encroachment.

According to Mr. Antonich the County and City earlier provided \$150,000 each (total of \$300,000) because this was an affordable housing project. Additionally he stated that apparently \$200,000 in entitlements and site work (engineering, etc.) had been performed on the site leaving approximately \$1,200,000 of the sale price to the land. This equates to a price of \$13,636 per apartment unit, or \$3.66/SF of developed land area.

The site had 9.35 acres of wetlands, of which 2.14 AC are to be impacted. Reportedly, mitigation of these wetland impacts were by way of preserving on-site uplands. Additionally, 16.2 AC of the site is in a flood plain with flood zone compensation provided on site.

Only 7.52 AC were developed. The remainder of the site was either preserved wetlands (7.17 AC), preserved uplands (2.63 AC), mitigation for impacted wetlands, or used as compensating storage for flood zone impacts. Only 0.125 AC of bank credits (Lake Swamp Mitigation Bank) were needed for this project.

Days on Market: 241 days
Exposure Time: Unknown

SALE: 79-6540-3444 (Continued)



Photo taken by Carl P. Velie, SRA on 11/8/2011



ECHO GRANTS-IN-AID STANDARD & EXCEPTIONAL GRANT APPLICATION

OPERATING FORECAST DETAIL

1. Outline how the facility or project will operate once complete.
 - a. In the narration include items such as (as applicable):
 - i. Staffing
 - ii. Maintenance Requirements
 - iii. Increased Programming
 - iv. Fees (including memberships and entrance fees)
 - b. Include a detailed maintenance and replacement plan for the 20-year compliance period.

Staffing

Though adding shade structures will provide the ability for children to play and swim longer with less exposure to heat and sun, it will not affect the staffing level.

The Playground at the Ormond Beach YMCA is used by children in our KidZone, our licensed afterschool program, childcare, and summer camps. These programs provide a safe, nurturing environment for more than 600 children annually under the supervision of qualified, professional staff.

The Pool is used for swim team, competitive club and high school swim meets, lifeguard training, water aerobics, swim lessons and open swim. At least 5,000 people use the pool each year.

Outdoor play and physical activity are a part of all our children's programs. Having modern, accessible, and safe pool and play areas aimed at including children of all abilities to play, learn and grow together will benefit all the children attending these programs as well as other children who simply stop by to swim and play.

We maintain a child to staff ratio in our programs per Department of Children and Families regulations and add staff as needed when our participant numbers grow. Should the number of program participants grow, the costs of any additional staff will be offset by the participant fees for the program. No new programs for children are planned at this time.

While the playground is open to the public during all operating hours, it is staffed only when the afterschool or other children's programs are using them. The Volusia Flagler YMCA requires all children under 12 to be accompanied by an adult. The pool is staffed during all operating hours.

The Ormond Beach YMCA is open the following hours:

Mon – Thu: 5:00am – 8:00pm

Fri: 5:00am – 7:00pm

Sat: 7:00am – 3:00pm

Sun: 12:00pm – 4:00pm



ECHO GRANTS-IN-AID STANDARD & EXCEPTIONAL GRANT APPLICATION

Maintenance Requirements

The shade structure manufacturer provides a detailed maintenance plan and check list. Frequent inspection is an important part of this maintenance plan. Current maintenance and facilities staff will be trained to perform the inspection and make necessary adjustments as needed. We do not anticipate any additional staff needed to maintain the shade structures.

Fees

Use of the pool and playground are included with any regular membership fee, daily usage fee, preschool program fee or after school program fees. The playground is also included for athletes in our sports programs and their families when on premises for scheduled games and practices. No additional fees are charged for the playground.

YMCA Membership Fees

Membership is open to everyone in the community. One who has chosen to become a member of the Ormond Beach YMCA or any YMCA facility in the Volusia Flagler YMCA Association has full access to the pool and playground as well as the rest of the facility.

Anyone who is not a member can use the YMCA by being a part of our programs, accompanying youth sports participants to their games, or purchasing a daily pass.

Volusia Flagler Family YMCA has established a dual rate system for membership fees. Currently, this system includes the full price fees and rates based on scholarship. At this time, scholarship rates are available for people whose income is less than \$40,000. Depending on income, scholarship rates may discount pricing up to 50%. No one is ever turned away from the YMCA for inability to pay.

The afterschool and summer camp programs are available to anyone in the community.

Detailed Maintenance and Replacement Plan

The Ormond Beach YMCA will maintain the shade structures to the same high standards that are applied throughout our facilities.

The equipment manufacturer provides a detailed maintenance plan and check list. When adjustments are necessary, the maintenance guide provides step by step instructions. The work will be done by current maintenance and ground staff at the YMCA and will result in no additional costs.

The manufacturer warranties all parts of the shade structures. Major components and fabric is warranted for 10-20 years. With dedicated maintenance, we expect the shade structures to last well beyond that time to meet at least the 20 years required by the restrictive covenants.

As with all capital improvements and facility maintenance expenses, the YMCA budget



ECHO GRANTS-IN-AID STANDARD & EXCEPTIONAL GRANT APPLICATION

process includes a short term and long term plan for funding to guarantee that we meet our commitment to the restricted covenants of all of our ECHO projects. ECHO funded shade structures over the ECHO funded Ormond Beach playground and pool will serve the children and families of Volusia County for the 20 years required and for many years beyond that time.

2. Submit a business plan, feasibility study and marketing plan. These plans must be specific to Volusia County and the proposed project.

Our daily participation numbers for our pool and playground demonstrate that adding shade structures will benefit large numbers of children and families who frequent the Y by encouraging more time spent in outdoor physical activity. And we know from other YMCAs, that providing shade increases usage and the duration of usage at pools and splash pads. Certainly, the added comfort and protection from the sun and heat will attract new pool and playground users as well.

Volusia Flagler Family YMCA Association Marketing Plan

The Volusia Flagler Family YMCA Association continually informs its members, volunteers, donors and the public about any changes and upgrades at the Ormond Beach YMCA. Word of mouth marketing has proved to be one of the most effective marketing tools.

Company Analysis

Goals

- Strengthening the foundations of the Community
- Youth Development
- Health Living
- Social Responsibility
- Culture
- Strengths
 - A 170-year-old global organization that serves the community with healthy programs and offerings.
 - Over 90 years of providing services to Volusia and Flagler County
 - Solid reputation as an organization which is reflective of the needs of the community it serves
 - Over 5,700 followers on Facebook
 - Almost 1,400 followers on Instagram and 2,000 on Twitter
 - Over 92,000 on our electronic newsletter mailing list
- Weaknesses
 - Lack of enough full facilities throughout the county to serve more citizens
 - Much of the population is unaware of the public access available to the Y

Market share

- Approximately 25% of the residents of Volusia County are members of the Y or participate in various Y programs.



ECHO GRANTS-IN-AID STANDARD & EXCEPTIONAL GRANT APPLICATION

- 100% of Volusia County residents can benefit from this project.

Customer Number & Type

- Over 25,000 members of the Volusia Flagler Family YMCA
- 6,987 are under age 18 and 6,000 are over age 65
- 13,375 are families
- 529,364 residents of Volusia County (Census Bureau 2016)
- 127,000 senior citizens of Volusia County
- Value drivers
 - Affordability
 - Family values
 - Concentration of customer base for particular products
- Families and Senior citizens are particularly large users of the Y.

Market Segmentation

- Segment 1
 - Description
 - Current members of the Ormond Beach YMCA
 - What they want
 - Access to childcare, afterschool and summer camps, fitness, swimming, health and wellness education, cultural and social activities
 - How they use product
 - Regular users
 - How to reach them
 - Members and participants receive information during each visit to the facility
 - Members and participants receive on-going email communication about events and updates to the facility
- Segment 2
 - Description
 - All families of Volusia County, many who enjoy outdoor play and require childcare
 - Census data reports 272,325 households in Volusia County.
 - The Census Bureau reports that 17.8% of residents or 109,386 are under the age of 19 and 26,102 are 5 and under.
 - There are 25,389 households in Ormond Beach and 9,700 children under 18.
 - What they want
 - Safe and educational outdoor activity and social spaces
 - How they use product
 - Use the facilities daily at no cost or participate in a program at a cost
 - How to reach them
 - The public must hear through newspaper, radio, social media, community events and word of mouth

Selected Marketing Strategy

- We will inform the residents of Volusia County with additional reach to those who are currently members at the Ormond Beach YMCA.
- We will reach our members at least weekly through our phone app and social media and bi-weekly via email blasts with information about the progress of the project and any current impacts on their usage of the Ormond Beach Y facilities.

Distribution (Place)

- Distribution channels



ECHO GRANTS-IN-AID STANDARD & EXCEPTIONAL GRANT APPLICATION

- Volusia Flagler Family YMCA website
- Ormond Beach YMCA website
- Post card mailing to Ormond Beach families
- Volusia Flagler Family Y Facebook page
- Volusia Flagler Family Y email newsletter
- Volusia Flagler Family Y phone app
- Local newspapers
- Flyers and posters on site at Y facilities
- Notices to all local nonprofit organizations
- Notices to local schools
- Radio and TV PSAs
- Locations
 - Ormond Beach
 - Volusia County

FISCAL STABILITY

See the following document.



**ECHO GRANTS-IN-AID STANDARD & EXCEPTIONAL GRANT APPLICATION
FISCAL STABILITY/BUSINESS INFORMATION**

Applicant: Ormond Beach YMCA, Chris Seilkop

Organization: Volusia Flagler YMCA

Project Name: Ormond Beach YMCA Aquatic and Park Project Playground and Pool Shade Structure

<u>Operational funding for this organization*</u>	<u>Prior Completed Year</u>	<u>Current Year</u>	<u>Projected Year</u>	<u>Next Projected Year</u>
Fundraising, Memberships, Donations, etc.	<u>7,337,371.84</u>	<u>6,935,212.62</u>	<u>7,173,916.87</u>	<u>7,317,395.21</u>
County Grants (other than ECHO)	<u>160,073.09</u>	<u>67,620.00</u>	<u>68,972.40</u>	<u>70,351.85</u>
Grants (Non-County)	<u>1,090,235.05</u>	<u>827,142.09</u>	<u>121,064.93</u>	<u>123,486.23</u>
Cash Donations	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
TOTALS	<u>8,587,679.98</u>	<u>7,829,974.71</u>	<u>7,363,954.20</u>	<u>7,511,233.29</u>
Administrative Costs	<u>4,152,009.53</u>	<u>2,736,218.65</u>	<u>2,790,943.02</u>	<u>2,846,761.88</u>
Program Costs	<u>490,823.25</u>	<u>450,303.13</u>	<u>459,309.19</u>	<u>468,495.38</u>
Educational Outreach Programs	<u>38,013.79</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Contractor Services (for this project)	<u>0.00</u>	<u>0.00</u>	<u>71,000.00</u>	<u>83,000.00</u>
Marketing & Advertising	<u>41,135.45</u>	<u>18,367.08</u>	<u>18,734.42</u>	<u>19,109.11</u>
Payroll Total Expense	<u>3,769,950.34</u>	<u>3,518,605.01</u>	<u>3,659,349.21</u>	<u>3,732,536.19</u>
TOTAL	<u>8,491,932.36</u>	<u>6,723,493.87</u>	<u>6,999,335.85</u>	<u>7,149,902.56</u>
Not-for-Profit	Click or tap here to enter text.	Click or tap here to enter text.	Click or tap here to enter text.	Click or tap here to enter text.
Endowments	Click or tap here to enter text.	Click or tap here to enter text.	Click or tap here to enter text.	Click or tap here to enter text.
TOTALS	Click or tap here to enter text.	Click or tap here to enter text.	Click or tap here to enter text.	Click or tap here to enter text.
Number of Full-time Employees	<u>29</u>	<u>23</u>	<u>24</u>	<u>24</u>
Number of Part-time Employees	<u>466</u>	<u>492</u>	<u>497</u>	<u>497</u>
Volunteer Hours	<u>332</u>	<u>347</u>	<u>392</u>	<u>395</u>
Value of Volunteer Hours (@ /hr.)	<u>3,320.00</u>	<u>3,817.00</u>	<u>4,704.00</u>	<u>5,135.00</u>
TOTALS	<u>3,320.00</u>	<u>3,817.00</u>	<u>4,704.00</u>	<u>5,135.00</u>

*Not all line items will apply to all applicants



ECHO GRANTS-IN-AID STANDARD & EXCEPTIONAL GRANT APPLICATION

BUSINESS INFORMATION

3. Has this organization defaulted on any grant in the past five years? If yes, please explain.

The Volusia Flagler YMCA has rescinded 2 ECHO grants in the past. The Covid-19 pandemic was the main reason for rescinding these grants as companies and nonprofits around the world had to rethink their operations and futures and do whatever was necessary to sustain operations, staffing and services to clients.

Both projects were in the planning process and beginning construction when the virus hit in early 2020. Within 2 months, the Volusia Flagler YMCA lost 55% of their membership and the operational budget dropped by \$2.5 million in 2 months. The leadership of the Volusia Flagler YMCA was forced to focus on sustaining operations and ensuring that the organization could be there to serve the community when the virus slowed and the shut downs were over. As we all know, that lasted much longer than anyone initially expected and money that was earmarked for expansions and projects was needed for operations. Thankfully, because of the responsible staff and board leadership, the Volusia Flagler YMCA has survived. Membership is almost back to pre-pandemic levels. We can once again focus on making improvements to facilities and amenities to better serve Volusia County residents.

The following ECHO grants were rescinded:

- 2018 ECHO grant for \$400,000 to fund a fitness trail at the Ormond Beach YMCA and add gates, lighting, and cameras at the ECHO funded dog park
 - Matching funds were diverted to funding operations to sustain the organization through the pandemic. Subsequently, the Volusia Flagler YMCA has turned focus onto improvements to the current facility and may in the future look again at similar projects to further enhance the outdoor areas around the Ormond Beach YMCA.
- 2017 ECHO grant for \$77,750 to fund a playground at the DeLand YMCA
 - Matching funds for this project were temporarily diverted to operations during the beginning of the pandemic as the DeLand branch was in danger of closing due to the loss of membership and the funding that provides. When funds were later secured again for the playground, the equipment was delivered and was to arrive in time to meet the deadline that was extended by the ECHO committee upon our request. Due to the pandemic, the manufacturing and shipping times were drastically slower than stated by the manufacturer and the playground equipment did not arrive in time. That equipment order was therefore canceled, and we are applying again for the project.



ECHO GRANTS-IN-AID STANDARD & EXCEPTIONAL GRANT APPLICATION

FINANCIAL AUDIT/REVIEW/AGREED UPON PROCEDURES

1. County of Volusia and Local Municipalities: must provide a link to their Financial Statement under GASB 34. The link should include the following documents:
 - a. A Management Letter from the last fiscal year Independent Auditor's Report on the Basic Financial Statement.
 - b. A Response Letter from the last fiscal year Independent Auditor's Report on the Basic Financial Statement.
 - c. An Opinion Letter from the last fiscal year Independent Auditor's Report on the Basic Financial Statement.

See the following financial documents applicable to our project.



ECHO GRANTS-IN-AID STANDARD & EXCEPTIONAL GRANT APPLICATION

2. Not-for-Profit Organizations: the required financial information is determined by the operating revenue or expenses/expenditures annual average of the three fiscal years prior to the application deadline, as outlined in the ECHO Guidebook.
 - a. Additional supporting documents for Not-for-Profit organizations:
 - i. IRS letter granting Not-for-Profit 501 (c) (3) status in Florida.
 - ii. The most recent Uniform Business Report (Annual Report) filed with the State of Florida, Division of Corporations.
 - iii. Unrestrictive ownership or undisturbed use of facility documentation (unless the project is an acquisition).
 - iv. Letter of intent to sell from the owner for Acquisition Projects.

See the following documents applicable to our project.